

Dan,

Please see the attached responses that were provided to us by Robert Stapleton, CPA who is in charge of accounting services for Turning Point USA and is also copied on this email chain. The below therefore is attributable to:

Robert Stapleton, CPA  
Founding Partner  
CPAs and Consultants

1)

*Mr. Montgomery provided services that TPUSA needed to be supplied through 220 Main and ACG at a lower cost than what TPUSA would have otherwise paid another vendor. All expenses incurred represent fair market value or lower for the trade services received, and in fact allowed for significant savings. These decisions were made with Mr. Montgomery recused, and with the organization's best interest paramount. This is a prime example of TPUSA being a good steward of resources.*

2)

*Holding short-term liabilities is a completely normal practice when running an organization this size. Nevertheless, TPUSA has always maintained a very healthy cash positive balance, including a sizable endowment fund. This is true now and it was true at the time of the filing of the 990 in question. TPUSA pays all short-term liabilities in full on a monthly basis.*

*A credit card payable is a trade payable that is paid within the terms of the creditor, which is 30 days and it is a normal course of doing business.*

*Turning Point USA has millions of dollars of cash in accounts with multiple banking institutions. In one account a temporary book overdraft representing outstanding checks in excess of that bank balance was presented, in accordance with accepted accounting practices. Additionally, at no period of time was there a risk of this bank balance incurring fees due to a long-established banking partnership that has always maintained good standing. Thus TPUSA effectively had no overdraft problem.*

*Furthermore, since this filing: TPUSA has significantly increased its staff, budget and corresponding revenues, robustly grown its endowment, acquired additional wholly-owned building facilities, and operates all of it with zero debt. TPUSA has also expanded its board from three members to five, all of whom are highly qualified and capable to lead TPUSA's continued growth.*



**Andrew Kolvet**

CEO | Managing Partner

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